

WELCOME TO IRRIGATION AUSTRALIA'S CERTIFICATION PROGRAM

To become a successful Certified Irrigation Retailer you will be expected to be actively working in an irrigation retail business, using your substantial knowledge of irrigation hydraulics, pumps and components to understand and meet the needs of your customers. The certification grants you a point of difference in the market and a Certified Irrigation Retailer is highly regarded by customers to provide a service that meets or exceeds the average industry standards.

INDUSTRY EXPERIENCE

On application you will be working in the retail sector of the irrigation industry and have 2 years relevant industry experience.

SKILLS AND KNOWLEDGE

Certification has been aligned with the national irrigation qualifications to provide a standard, accepted way to describe and recognise skills and knowledge.

As a Certified Irrigation Retailer you will be able to prove that you can meet four of the following six competencies:

1. **SIRXPDK001** Advice on products and services
2. **CPCPIG2021A** Design domestic urban irrigation systems
3. **AHCMER304** Recommend irrigation products and services
4. **SIRRMER003** Coordinate visual merchandise presentation
5. **SIRXCEG003** Build customer relationships and loyalty
6. **AHCMER407** Provide irrigation sales and service

Other Statements of Attainment that have similar skills and knowledge will be considered

To prove these competencies you have to get a Statement of Attainment for each of your nominated competencies from a relevant Registered Training Organisation (RTO). Irrigation Australia operates its own RTO - Irrigation Training Australia. To search for RTOs, go to www.training.gov.au

COMPETENCIES MAY BE GAINED THROUGH:

- Face-to-face: course work is usually conducted in a classroom situation
- Distance learning: done by correspondence, online, phone or any method that is not classroom-based.
- On-the-job training: training conducted in the workplace
- RPL – recognition of prior learning: both formal and informal learning is assessed toward a qualification.

ONGOING COMMITMENT TO BEST PRACTICE

Once you become a Certified Irrigation Retailer you'll need to keep your skills and knowledge current by participating in a range of irrigation-related activities. Continuing Professional Development (CPD) Points will be earned for each type of activity and at the end of two years, provided sufficient points have been earned, you can apply for renewal of your certificate.

TO APPLY

Once you have Statements of Attainment or an academic transcript covering the relevant competencies from an RTO, fill out the IAL certification application form (available from the IAL website) with your work history and attach "sighted" copies of your documents and return to IAL with the certification fee. Sighted copies are those that are verified by a JP as an accurate copy of the original. Please do not send your originals.

CERTIFICATION FEES

Fees for attaining certification, and for the biennial renewal, are available from the Irrigation Australia website www.irrigationaustralia.com.au/certification/certification



PLEASE NOTE THERE ARE SUBSTANTIAL DISCOUNTS FOR IAL MEMBERS.